

# LCT Eastern Conference Speaker Archive

2005-2008

SPEAKER NAME		YEAR & SEMINAR TITLE
Robert	Alexander	2007 How to Work With Affiliates and Build Your Business Big Time 2006 How to Establish Yourself with National Affiliates 2005 Inside the Networks - How Affiliate Programs Work
Tom	Arrighi	2007 Bus Management and Successful Fleet Diversification
Danny	Bacher	2008 How to Create Your Own National Network With Only a Few or Even NO Cars
Fred	Baer	2005 Northeast Airport Forum
Bryan	Baker	2008 Smart Fleet Options & Fuel Management
Rod	Barfield	2006 Hiring Challenges: Where to Find Great Talent in Your Area
Gary	Bauer	2006 Secrets of the Stars: Panel of LCT Operator of the Year Winners
Jeff	Bellagamba	2007 Advanced-Level Operations - Operations
Chuck	Bradway	2007 Bus Management and Successful Fleet Diversification
Rick	Brown	2006 How to Establish Yourself with National Affiliates
Joe	Cirruzzo	2006 How to Establish Yourself with National Affiliates
Brian	Cristy	2006 Today's Regulation & Enforcement Issues
Jonathan	Danforth	2007 Changing Times, Changing Strategies: A View From the Top
Tim	Delaney	2006 Insurance panel: How to Save Money on Premiums
Victor	Dizengoff	2006 Today's Regulation & Enforcement Issues 2005 Northeast Airport Forum
Thom	Dupper	2008 Easy Web Marketing Basics for the Non-Techie
David	Eckstein	2007 Hiring and Firing Best Practices
Elliott	Eichenholtz	2008 Corporate Mandates for Green Initiatives
Neil	Eichner	2005 The Anatomy of an Effective Ad Campaign
Michael	Ellwanger	2007 "Call to Action" Marketing Tactics and Creative Branding
Jon	Epstein	2007 How to Work With Affiliates and Build Your Business Big Time 2006 How to Establish Yourself with National Affiliates 2005 Inside the Networks - How Affiliate Programs Work
Bill	Faeth	2008 Start Up to a Worldwide Company in Less Than 2 Years! "Do It Better"
Jay	Fanfalone	2006 Fleet Decisions in a Changing Environment
John	Farro	2005 Northeast Airport Forum
Diane	Forgy	2007 Ask the Experts! 2006 Hiring Challenges: Where to Find Great Talent in Your Area
Michael	Fox	2006 Hiring Challenges: Where to Find Great Talent in Your Area
Howie	Franklin	2006 Keynote: All You Ever Wanted to Know About Air Force One and More
Ken	Gambardella	2006 Today's Regulation & Enforcement Issues
Ray	Gooley	2006 Insurance panel: How to Save Money on Premiums
Jeff	Greene	2006 Secrets of the Stars: Panel of LCT Operator of the Year Winners 2005 Inside the Networks - How Affiliate Programs Work
George	Jacobs	2007 From Zero to a Fleet of Dozens in 18 Months

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SPEAKER NAME		YEAR & SEMINAR TITLE
Richard	Kane	2008 Industry Legislative and Regulatory Report 2008 New Business Ride for the Taking! How to Take Advantage of Today's Transportation Turmoil 2007 Maximizing Profitability: What's in YOUR Wallet? 2006 Limousine Business Start-Up Boot Camp: Operations and Administrative Management
Barry	Lefkowitz	2008 Industry Legislative and Regulatory Report 2006 Today's Regulation & Enforcement Issues
Jon	LeSage	2006 LCT's Exclusive Salary Survey Report
Steve	Levin	2008 I Survived a DOT Audit - What You Must Know
Don	Libby	2008 Smart Fleet Options & Fuel Management
Michael	Lindsey	2007 Start-Up Boot Camp - Marketing 2006 Limousine Business Start-Up Boot Camp: Marketing Plan Development and Implementation
Doug	Lipp	2006 Keynote: The Magic of Exceptional Customer Service
Richard	MacKenzie	2006 Business Travel Super Session
Ed	Martinez	2007 Advanced-Level Operations - Sales
Mark	Mazza	2006 Insurance panel: How to Save Money on Premiums
Tom	McCabe	2006 Business Travel Super Session
Craig	McCutcheon	2008 Corporate Mandates for Green Initiatives
Sara	McLean	2007 Changing Times, Changing Strategies: A View From the Top 2006 How to Create Your Own Company Sales Program 2006 Insurance panel: How to Save Money on Premiums
Terrence	Mercer	2006 Today's Regulation & Enforcement Issues
Art	Messina	2007 "Call to Action" Marketing Tactics and Creative Branding
Mark	Mollica	2007 Ask the Experts!
Barbara	Monohan	2006 Today's Regulation & Enforcement Issues
James	Moseley	2006 Secrets of the Stars: Panel of LCT Operator of the Year Winners 2005 Inside the Networks - How Affiliate Programs Work
Brad	Moss	2008 Improving Labor Relations Before It's Too Late
Tom	Mulligan	2007 Ask the Experts!
Mark	Munoz	2008 Corporate Mandates for Green Initiatives
Bob	Negen	2008 Get Maximum Bang From Your Marketing Bucks!
Jeff	Nyikos	2008 How Your Website Can Be Your Primary Sales Tool
Joseph	O'Leary	2008 Managing the Credit Crisis While Improving Your Banking Relationship
Rick	Ott	2008 General Assembly: Extreme Persuasion
Deena	Papagni	2007 Ask the Experts!
Louie	Perry	2008 Industry Legislative and Regulatory Report
Frank	Pirrone	2008 How Your Website Can Be Your Primary Sales Tool
Stephen	Qua	2008 The Most Critical Steps to Take Before Hiring Your First Employees 2007 Start-Up Boot Camp - Operations 2006 Secrets of the Stars: Panel of LCT Operator of the Year Winners
Christopher	Quinn	2008 Starter Guide to Exceptional Service
Michael	Renehan	2008 New Business Ride for the Taking! How to Take Advantage of Today's Transportation Turmoil

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Phil	Restivo	2006 Limousine Business Start-Up Boot Camp: Marketing Plan Development and Implementation
Steve	Rizzo	2007 Keynote: The "Atti-Tools for Success
Jeff	Rose	2008 How to Get Paid On Time and How to Manage Your Receivables 2007 Productivity Boosters: Making it a "Go Time" in the Slow Times
Tim	Rose	2007 How to Work With Affiliates and Build Your Business Big Time 2006 How to Establish Yourself with National Affiliates 2005 Inside the Networks - How Affiliate Programs Work
Andrew	Ross	2008 How to Get Paid On Time and How to Manage Your Receivables
Jodi	Rudick	2006 Advertising on a Shoestring Budget
Dawson	Rutter	2007 Road Show Success: How to Make it Happen for Your Company 2006 Insurance panel: How to Save Money on Premiums
Tami	Saccoccio	2007 How to Work With Affiliates and Build Your Business Big Time
Marc	Shpilner	2007 Basic Office Automation 2005 Inside the Networks - How Affiliate Programs Work
Matt	Silver	2008 Wedding Packages That Sell! How You Can Easily Double Your Profits 2007 Nuts and Bolts of the Wedding and Prom Business 2006 Winning Wedding Business Strategies
Scott	Solombrino	2008 Corporate Mandates for Green Initiatives 2007 Advanced-Level Operations - Real Estate 2007 Changing Times, Changing Strategies: A View From the Top 2006 Business Travel Super Session 2006 Fleet Decisions in a Changing Environment
Ron	Sorci	2008 Building a Custom Budget Clinic 2007 Productivity Boosters: Making it a "Go Time" in the Slow Times 2007 Start-Up Boot Camp - Finance 2006 Limousine Business Start-Up Boot Camp: Business Planning and Financial Management 2005 Winning Corporate Presentations
Michael	Southwick	2008 New Business Ride for the Taking! How to Take Advantage of Today's Transportation Turmoil
Tom	Steiner	2005 Keynote: Top of the Line Customer Service
H.A.	Thompson	2008 How You Treat Your Employees = How They Will Treat Your Customers
Scott	Tinkler	2007 Productivity Boosters: Making it a "Go Time" in the Slow Times
Kristen	Vasserot	2008 New Business Ride for the Taking! How to Take Advantage of Today's Transportation Turmoil
Doug	Walczak	2006 Fleet Decisions in a Changing Environment
Eric	Weiner	2007 Basic Office Automation 2006 Secrets of the Stars: Panel of LCT Operator of the Year Winners 2005 Limo Basics, Part I: So You've Just Started a Limo Business, Now What? 2005 Limo Basics, Part II: Staying Afloat Beyond the First Two Years
Doug	Werdebaugh	2007 Changing Times, Changing Strategies: A View From the Top
Larry	White	2006 Today's Regulation & Enforcement Issues 2005 Northeast Airport Forum
Charles	Wisniewski	2007 Bus Management and Successful Fleet Diversification 2006 Hiring Challenges: Where to Find Great Talent in Your Area